

## From Chaos to Savings: How HPL Streamlined Operations and Saved \$300,000

This case study details how Coronis Health transformed Hawai'i Pathologists' Laboratory's (HPL) operations, leading to significant cost savings and improved practice management.

### The Problem:

- **Ineffective Operations:** Outdated technology and internal mismanagement hampered efficiency.
- **Lack of Transparency:** Communication and financial analysis were lacking amongst staff and physicians.
- **Unprofitable Business Lines:** Unidentified, unprofitable business lines drained resources.



### The Solution:

- **Comprehensive Review & RCM Outsourcing:** Assessed operations, streamlined billing with Coronis and improved management.
- **Practice Management Consulting:** Coronis Health's president became HPL's consultant, focusing on:
  - **Operational Revamp:** Optimized workflows and processes.
  - **Transparency & Financial Focus:** Restored communication, prioritized financials.
  - **Compliance Improvement:** Implemented and communicated new policies.

### The Results:

- **Annual Savings:** HPL achieved \$300,000 in annual savings through streamlined operations and eliminating unprofitable business lines.
- **Enhanced Transparency:** Reestablished communication and financial analysis fostered greater trust.
- **Improved Efficiency:** Streamlined billing and collections processes led to increased efficiency.
- **Stronger Compliance:** Improved compliance policies and implemented communication plan to mitigate risks.

### Key Takeaways:

- **Comprehensive Reviews:** Identifying and addressing operational inefficiencies.
- **Outsourcing Expertise:** Leveraging RCM specialists for improved billing and collections.
- **Collaborative Consulting:** Integrating consulting services for holistic practice management.

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